

Santa Clara Valley IPSSA Newsletter



**Next General Membership Meeting
Thursday, March 16, 2016**

santaclaraipssa@gmail .com

**Napredak Hall, 770 Montague Expway
Dinner at 6:30pm, Meeting at 7:00pm
Volume #25, Issue 6**

Board of Directors

Joe McVeigh – President..... (408) 249-9731
David Allen JR – Vice President (408) 515-3057
Nancy Currier - Treasurer (408) 893-9481
Dave Allen SR – Secretary (408) 249-9731

Newsletter Email– news@scvipssa.org

IPSSA Contact Information

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Phone 888-360-9505

IPSSA Financial Offices

Cramer and Associates
clint@cramercpa.com
Phones 916-863-3107 or 888-391-6012

PRESIDENT'S MESSAGE

Just a quick note.

This the middle of March and we are looking at temperatures in the 80s. To me that seems like we will have 90s by the first of April!

I just spent 3 days away from work. I spoke to and listened to a lot of other pool professionals. Had some great classes and even picked up a couple of products, and a few ideas to help pay for the week-end. No I didn't win the truck, but enough product to pay for the PIE show in September.

Next Tuesday is the Hayward Technical Training Event at Napredak Hall

Flyer is on page 3 of this letter. GO! No Excuses! Our vendors are helping us and we need to show up. You cannot afford not to, new products, new technology and offers that help you make money. Please reserve your spot ASAP.

Thank You,

Joe McVeigh

Tomorrow's meeting will feature a speaker from Tax Masters, an independent Financial Advisor.

Please take a moment to write down your questions so that our speaker can answer as many of them as possible in a timely manner. Examples: Why do I need an advisor? What is the cost?



2016 Western Pool & Spa Show

IPSSA SANTA CLARA CHAPTER'S 28TH ANNUAL



Nuts 'n Bolts

Thursday,
April 21, 2016

5:00 p.m. – 8:30 p.m.

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists as they showcase their companies and products. Learn about new products to help you make more money!

Bring your
check book for
the auction

Dinner is
Catered

Food

Prizes

Directions from 101

Take 880 North
Exit Montague Expressway North
Left on Trimble Road
Make a U-turn at the next light
Turn right on Montague Expressway
Turn right into parking lot right
after the bridge

Location

Napredak Hall
770 Montague Expressway
San Jose, CA 95112

SCP

SUPERIOR
POOL PRODUCTS LLC



LUNCH and LEARN

Every Wednesday 11AM-2PM **SUPERIOR** REDWOOD CITY
Every Thursday 11AM-2PM **SCP** SANTA CLARA

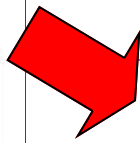
<p>April 6-7</p> <p>TBA</p>	<p>April 13-14</p> <p>Pontair Water Pool and Spa POOLCOVERS INC.</p> <p>Dave Lagrimas & Cheryl MacLennan</p>	<p>April 20-21</p> <p>Paramount PoolLife Supplies</p> <p>John Anderson</p>
<p>April 27-28</p> <p>AQUASTAR pools & spas</p> <p>Edward Mjelde</p>	<p>May 4-5</p> <p>DCA Devin Cahn Associates</p> <p>Nate Womack</p>	<p>May 11-12</p> <p>BLAKE SALEN ASSOCIATES</p> <p>Brian Duyanovich</p>

SCP Santa Clara, 2036 Martin Ave., Santa Clara 408-327-4900
SPP Redwood City, 2692 Middlefield #H, Redwood City 650-257-8207



Technical Training Seminars 2016

No Fees Includes Lunch
And
Tech Quick Reference Manuals
OmniLogic VS Pumps Heaters



South Bay

Tuesday March 22nd 8:30 am to 2:30 pm

Napredak Hall

770 Montague Expy, San Jose, CA 95131



Working for a Living Tax Tip *(always talk to your Accountant first)*

If you have a child going to college, give her a job instead of tuition money. Let her work for you on weekends and during vacations. Then, she'll use the money she earns to pay for college. This way, the money you would have spent to pay for college (and get no tax benefit for) gets distributed as taxable income to your child (in a low bracket) and it's a deduction for you. If you are in a high tax bracket, this works out great. You get a valuable deduction and it shifts income to your child, who is likely in a lower tax bracket. This is sort of like making tuition payments tax-deductible. Sweet-a-licious.

OPEN SATURDAY

STARTING APRIL 2ND

SCP SANTA CLARA

2036 Martin Ave., Santa Clara 408-327-4900

8:00AM - NOON

American Leak Detection	Bill Webb	408-729-5325	ald114@garlic.com	Leak Detection
Baby Barrier	Ben Fiscalini	408-806-2223	kpkicking@yahoo.com	Removeable Pool Safety Fence
Blake Sales	Ron Eger	360-970-3233	ron.eger@blakesales.net	Manufacturers Rep
Blueray xl	Chris Galvan	714-497-8822	chrisg@bluerayxl.com	CEO
Burkett's Pool Plastering	Jason Steenburgh	209-595-6016	burkettjsaason@gmail.com	Pool Remodeling
ChemQuip Inc.	Chris Sanders	510-887-7946	csanders@chemquip.com	Distributor
Elm Distribution	John Kies	916-853-2600	john@elmdistribution.com	Solar Panel Distributor
Gull Industries	Mike Kennedy	408-293-3523	mike@gullsolar.com	Solar Panel Manufacturer
Halosource--SeaKlear	Jerry Jenkins	831-334-2830	jjenkins@seaklear.com	SeaKlear Chemicals
HASA, Inc.	Gabe Talese	650-243-1962	gabetalese@hasapool.com	Pool & Spa Chemical Manufacturer
Hayward Industries, Inc.	Jade Nicole	925-239-9748	inicol@haywardnet.com	Pool Equipment Manufacturer
Leisure Supply	Matt Anderson	408-727-8100	maanders@kellersupply.com	Distributor
Life Saver Pool Fence	Mark Hinkle	408-779-7922	mark@garlic.com	Removeable Pool Safety Fence
Natural Chemistry	Pat Smith	916-899-0915	psmith@naturalchemistry.com	Chemical Manufacturer
Oreg	Travis Hetzner	951-760-3149	travis@oreqcorp.com	Pool Equipment Manufacturer
Paramount Pool & Spa	John Andersen	925-595-7516	JAnderson@1paramount.com	Pool Equipment Manufacturer
Pentair Pool Products	David Lagrimas	209-627-6356	Dave.Lagrimas@pentair.com	Pool Equipment Manufacturer
Pool Covers, Inc.	Cheryl MacLennan	707-386-9106	cmaclennan@poolcoversinc.com	Swimming Pool Safety Covers
Precision Leak Detection	Kevin Brady	925-776-7588	pldinc@comcast.net	Leak Detection
Purity Pool Products	Rich Gross	530-472-3298	rich@puritypool.com	Pool Equipment Manufacturer
RayPak Inc.	Rick Witt	916-715-3470	rwitt@raypak.com	Pool Heater Manufacturer
Sales Link, Inc.	Jeff Moscoe	707-533-5136	Jeff@saleslinkinc.com	Manufacturers Rep
SCP Distributors	Steve Strauss	408-327-4900	Steve.Strauss@poolcorp.com	Distributor
Scuba Pool Repair	Drew Andersen	408-866-1945	drew@scubapoolrepair.com	Underwater Pool Repair
SunTrek Industries, Inc.	Elliot Fisher	831-297-0280	elliott@suntreksolar.com	Solar Pool Heating, Electricity, Hot Water
Superior Pool Products	Brian Rivera	650-257-8207	brianrivera@sppdistributors.com	Distributor
Swimco	Bob Raymond	408-378-2607	swimcobot@yahoo.com	Motor Repair
Wissbaum & Associates, LLC	Kirk Wissbaum	503-804-9303	Kirk_w@bcсреps.com	Sales Rep / Manufacturers Rep
W R Meadows	Patrick Raney	916-806-8924	praney@wrmeadows.com	Deck-O-Seal Manufacturer
Zodiac Pool Systems, Inc.	Nick Woodsen	925-357-7731	Nick.Woodson@zodiac.com	Pool Equipment Manufacturer



SAFETY HAZARD!
440 Volts completed circuit by
using socket wrenches.



SAFETY HAZARD!
5 X 10 Room
No Ventilation
No Heater Stack



Email any articles or ideas to: news@scvipssa.org