

# Santa Clara Valley IPSSA Newsletter



**Next General Membership Meeting**  
**Thursday, May 19, 2016**

santaclaraipssa@gmail .com

**Napredak Hall, 770 Montague Expway**  
**Dinner at 5:00pm, Meeting at 8:30pm**  
**Volume #25, Issue 7**

## Board of Directors

Joe McVeigh – President..... (408) 249-9731  
David Allen JR – Vice President (408) 515-3057  
Nancy Currier - Treasurer ..... (408) 893-9481  
Dave Allen SR – Secretary ..... (408) 249-9731

Newsletter Email– news@scvipssa.org

## IPSSA Contact Information

Corporate Office: Vicky Lester  
www.ipssa.com  
10842 Noel Street #107, Los Alamitos CA 90720  
Phone 888-360-9505

## IPSSA Financial Offices

Cramer and Associates  
clint@cramercpa.com  
Phones 916-863-3107 or 888-391-6012

## PRESIDENT'S MESSAGE

Many Thanks to All that attended our April Nuts & Bolts. If you couldn't attend..... You missed 30 Great vendors and tons of great information, and TRY-ME products and a wonderful silent Auction!

Thank you to all the volunteers! We couldn't have done it with out you.

A Special shout out to Customized Catering for the Great Lunch Boxes, they were great.

Thank You to (Linda Phillips) of the TRI-Valley IPSSA for the wonderful coverage of our Nuts & Bolts yearly event.

It's May and the phones are ringing the days are longer and with your Smart phone and your Bluetooth head set, you're taking calls and picking up new customers. BUT taking the time to increase your skills and knowledge is worth coming to the meeting.

We are continuing our **Back Yard Training** at our meetings. I know we are all busy, but one night a month a couple of hours with friends, and some **Back Yard Training**... maybe it's just what you need!

See YOU there

**Joe McVeigh**



## Be Water Aware!

### May is National Water Safety Month

Swimming is one of life's great pleasures. It offers many health and fitness benefits, cools you off in the summer, and provides a great opportunity to socialize with family and friends. Make sure you and yours stay safe in the water by being water aware.



#### Learn to swim

**Swimming Lessons Save Lives.**™ The best thing anyone can do to stay safe in and around the water is to learn to swim. This includes both adults and children.



#### Never leave children unattended

Parents are the first line of defense in keeping kids safe in the water. Never leave children unattended near water, not even for a minute. If your child's in the water, you should be too!



#### Read all posted signs

Follow posted safety rules and warnings. Teach kids that being safe in and around the water is a personal responsibility - yours and theirs.



#### Never swim alone or in unsupervised places

Teach your children to always swim with a buddy.



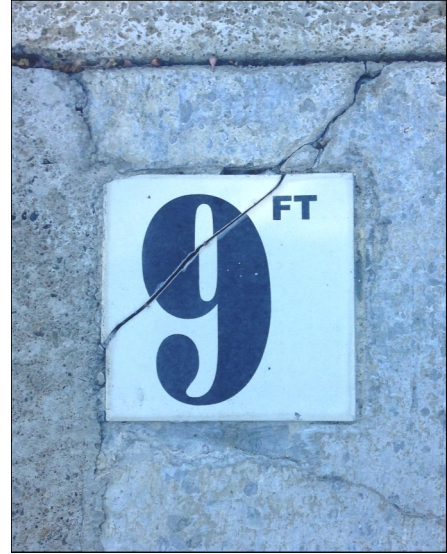
#### Wear a life jacket

If you or a family member is a weak or non-swimmer, wear a life vest. It's nothing to be embarrassed about and many facilities provide them at no charge.

More: <http://www.worldslargestswimminglesson.org/water-safety/>



***What would you do?***



***Can this be fixed?***



***What do you do next?***

**Find Out  
At  
The**

**Meeting**

## \$50 Backyard Splash TriVac™ 500 Rebate

Visit your nearest Hayward dealer (find a dealer near you) for \$50 savings when you purchase a TriVac™ 500 pressure cleaner from April 4, 2016 through September 6, 2016. Minimum purchase price required. See terms & conditions for details. Exclusive offer for pool owners only.

TriVac™ 500

Terms, conditions, eligible models

Once you have purchased your product, register your purchase and upload your sales receipt or create your mail-in rebate form.

This offer is valid only on purchases made from **April 4, 2016 - September 6, 2016**. Rebate requests must be postmarked or submitted online no later than September 20, 2016.

## \$100 Visa Prepaid Installation Rebate

Visit your nearest Hayward dealer (find a dealer near you) for \$100 savings when you purchase an EcoStar® or TriStar® VS 900 from April 4, 2016 through June 5, 2016. Minimum purchase price required. See terms & conditions for details. Exclusive offer for pool owners only.

EcoStar®

TriStar® VS 900

Terms, conditions, eligible models >

Once you have purchased your product, register your purchase and upload your sales receipt or create your mail-in rebate form.

This offer is valid only on purchases and installed made from April 4, 2016 - June 5, 2016. Rebate requests must be postmarked or submitted online no later than June 19, 2016.



Every Wednesday 11AM-2PM **SUPERIOR** REDWOOD CITY  
Every Thursday 11AM-2PM **SCP** SANTA CLARA

<b>May 18-19</b>  John Anderson & John Keis	<b>May 25-26</b>  Dave Lagrimas & Gabe Talese	<b>June 1-2</b> <b>TBA</b>
<b>June 8-9</b>  Mandy Snow	<b>June 15-16</b>  Dave Lagrimas	<b>June 22-23</b>  Nick Woodson

SCP Santa Clara, 2036 Martin Ave., Santa Clara 408-327-4900  
SPP Redwood City, 2692 Middlefield #H, Redwood City 650-257-8207

**CRAZY CHLORINE DEALZ** SCP  
 DON'T MISS THESE 1 DAY DEALZ!  
**COMING MAY 23**

**SCP LOCATIONS**  
 RANCHO CORDOVA, ROCKLIN, CONCORD, SAN JOSE

**SUPERIOR POOL PRODUCT LOCATIONS**  
 RANCHO CORDOVA, DUBLIN, REDWOOD CITY, SANTA ROSA

**CRAZY 1 DAY ONLY PRICING ON**

- 50# 3" Tablets - Unwrapped
- 50# Granular Algae Out Trichlor
- 50# Granular Chlorine Dichlor
- 100# -25# - 1# Cal- Hypo Shockwave
- 1# 73% Super Shockwave
- 1# Super Shock Quick ( non calcium)
- 100# Conditioner

**TIME SENSITIVE Special on Liquid Chlorine**  
**Special Dealz on Hasa Algacides**

Will Call ONLY

## Tri More SAVE MORE

**BUY A TRIVAC™ 500 PRESSURE CLEANER  
AND RECEIVE A FREE BOOSTER PUMP\***

(\*LIMIT UP TO 2 FREE BOOSTER PUMPS PER COMPANY.)



Introducing the New TriVac 500 pressure pool cleaner from Hayward® - the effortless way to get more powerful results. Featuring patented AquaDrive® technology, its powerful triple-jet action propels the cleaner gently around the pool floor, walls and coves as its wide vacuum inlet scoops up more dirt and debris leaving sparkling clean water in your customers' wake. TriVac 500 is available for purchase from all channels.

NEW

**BETWEEN JANUARY 20, 2016 TO MAY 31, 2016**

Please check products purchased. Must buy TriVac 500 to receive free Booster Pump

✓	Product	SKU	Free Product	Free Booster Pump Qty	Serial Number
	TriVac 500	TVP500C (1st cleaner purchase)	Booster Pump SKU: 6060	1	
	TriVac 500	TVP500C (2nd cleaner purchase)	Booster Pump SKU: 6060	1	
<b>Total</b>					

Valid on purchases made from January 20, 2016 to May 31, 2016.

Envelope must be postmarked no later than 6/19/16.

To receive your free Booster Pump voucher, YOU MUST SEND:

- a. This completed form
- b. COPY of sales receipts
- c. ORIGINAL warranty forms

If warranty form has been mailed separately, check box on right to ensure delivery of rebate.

To receive your free Booster Pump voucher FAST, scan and email the above paperwork to [trivac@haywardrebates.com](mailto:trivac@haywardrebates.com)

#### MAIL TO:

Hayward Pool Products  
2016 TRIVAC 500  
TRI-MORE DEALER PROMO  
P.O. Box 727  
Long Valley, NJ 07853-0727



Introducing the  
**TRISTAR® VS 900**



SP32900VSP

**EXPERT LINE**

Not available for online resale

**Not for sale on line**

Introducing the newest member of the Hayward Expert Line, the **TriStar VS 900!** TriStar VS 900 is the variable-speed pump with a Viton® pump seal and a standard **three (3) year warranty** that is *not* for sale online.

## What are the Benefits of a Salt Water Pool?

Salt-water pools might conjure up visions of invigorating ocean swims, but they have little in common with the briny environment. All pools

need treatment to sanitize the water. Health threats of pool water include bacteria, viruses and other contaminants that thrive and grow if unchecked. Some swimmers who suffer side effects from traditional chlorination systems swear by the benefits of salt-water pools. Despite the benefits of salt-water pools, the methods used to sanitize them might come as a surprise to many.

### Salt in Salt-Water Pools

The role of salt in salt-water pools is neither disinfection, nor improvement in buoyancy. Salt levels in pools are far below the salt concentration in ocean waters. Instead, salt acts as a continuous source of convertible chlorine.

### Continuous Disinfection

Salt-water pool disinfection systems rely on chlorine to kill germs and neutralize contaminants in the water, just as traditional chlorine-based systems. A unit containing two slightly charged titanium plates allows the salt or NaCl to pass through them. In a process called electrolysis, the salt breaks down and reforms in water to form the hypochlorous acid responsible for disinfection in traditional chlorine-based systems. Because the salt is dissolved in the pool water, there is a continuous and steady supply of chlorine flowing into the pool.

# WANTED

## Pool & Spa Professionals Join Us & Save!

Sick Route  
Coverage \*  
IPSSA Members  
receive route  
coverage until they  
return to work!



Liability Insurance \*  
IPSSA Members  
receive 1-3 Million  
(not shared with a group)  
Life Insurance \* **\$50,000**  
**\$5,000** Accidental  
Medical Coverage

### Join NOW

Protect your route, your business and your family! Join our professional family and gain knowledge and friends.

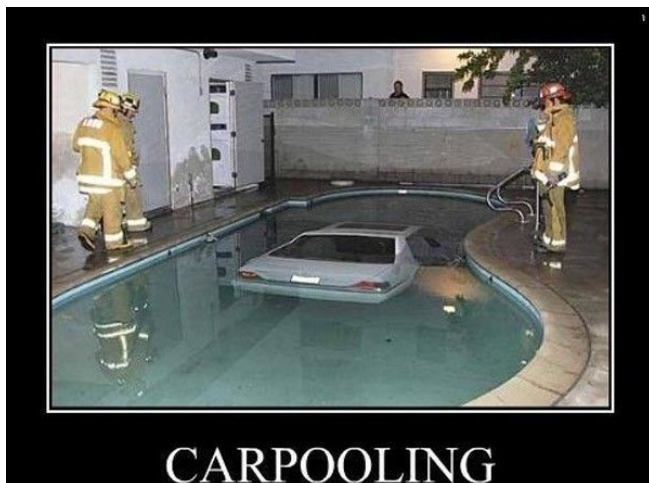
## Santa Clara Valley IPSSA Chapter

[scvipssa.org](http://scvipssa.org)

\* Contact Joe McVeigh, President  
(408) 249-9731 for all the details

[jospash@sbcglobal.net](mailto:jospash@sbcglobal.net)

American Leak Detection	Bill Webb	408-729-5325	ald114@garlic.com	Leak Detection
Baby Barrier	Ben Fiscalini	408-806-2223	kpkicking@yahoo.com	Removeable Pool Safety Fence
Blake Sales	Ron Eger	360-970-3233	ron.eger@blakesales.net	Manufacturers Rep
Blueray xL	Chris Galvan	714-497-8822	chrisg@bluerayxl.com	CEO
Burkett's Pool Plastering	Jason Steenburgh	209-595-6016	burkettjsaason@gmail.com	Pool Remodeling
ChemQuip Inc.	Chris Sanders	510-887-7946	csanders@chemquip.com	Distributor
Elm Distribution	John Kies	916-853-2600	john@elmdistribution.com	Solar Panel Distributor
Gull Industries	Mike Kennedy	408-293-3523	mike@gullsolar.com	Solar Panel Manufacturer
Halosource--SeaKlear	Jerry Jenkins	831-334-2830	jjenkins@seaklear.com	SeaKlear Chemicals
HASA, Inc.	Gabe Talese	650-243-1962	gabetalese@hasapool.com	Pool & Spa Chemical Manufacturer
Hayward Industries, Inc.	Jade Nicole	925-239-9748	jinicol@haywardnet.com	Pool Equipment Manufacturer
Leisure Supply	Matt Anderson	408-727-8100	maanders@kellersupply.com	Distributor
Life Saver Pool Fence	Mark Hinkle	408-779-7922	mark@garlic.com	Removeable Pool Safety Fence
Natural Chemistry	Pat Smith	916-899-0915	psmith@naturalchemistry.com	Chemical Manufacturer
Oreg	Travis Hetzner	951-760-3149	travis@oreqcorp.com	Pool Equipment Manufacturer
Paramount Pool & Spa	John Andersen	925-595-7516	JAnderson@1paramount.com	Pool Equipment Manufacturer
Pentair Pool Products	David Lagrimas	209-627-6356	Dave.Lagrimas@pentair.com	Pool Equipment Manufacturer
Pool Covers, Inc.	Cheryl MacLennan	707-386-9106	cmaclennan@poolcoversinc.com	Swimming Pool Safety Covers
Precision Leak Detection	Kevin Brady	925-776-7588	pldinc@comcast.net	Leak Detection
Purity Pool Products	Rich Gross	530-472-3298	rich@puritypool.com	Pool Equipment Manufacturer
RayPak Inc.	Rick Witt	916-715-3470	rwitt@raypak.com	Pool Heater Manufacturer
Sales Link, Inc.	Jeff Moscoe	707-533-5136	Jeff@saleslinkinc.com	Manufacturers Rep
SCP Distributors	Steve Strauss	408-327-4900	Steve.Strauss@poolcorp.com	Distributor
Scuba Pool Repair	Drew Andersen	408-866-1945	drew@scubapoolrepair.com	Underwater Pool Repair
SunTrek Industries, Inc.	Elliot Fisher	831-297-0280	elliott@suntreksolar.com	Solar Pool Heating, Electricity, Hot Water
Superior Pool Products	Brian Rivera	650-257-8207	brianrivera@sppdistributors.com	Distributor
Swimco	Bob Raymond	408-378-2607	swimcobot@yahoo.com	Motor Repair
Wissbaum & Associates, LLC	Kirk Wissbaum	503-804-9303	Kirk_w@bcсреps.com	Sales Rep / Manufacturers Rep
W R Meadows	Patrick Raney	916-806-8924	praney@wrmeadows.com	Deck-O-Seal Manufacturer
Zodiac Pool Systems, Inc.	Nick Woodsen	925-357-7731	Nick.Woodson@zodiac.com	Pool Equipment Manufacturer



**CARPOOLING**



Santa Clara
Redwood City

Will be CLOSED Monday, May 30  
 for Memorial Day to honor those  
 who have served our Country.

We Will be OPEN to Serve You  
 Saturday, May 28

# NATIONAL Water Safety MONTH