

# Santa Clara Valley IPSSA Newsletter



**Next General Membership Meeting  
Thursday, January 19, 2017**

santaclaraipssa@gmail.com / scvipssa.org

**Napredak Hall, 770 Montague Expway  
Dinner at 6:30pm, Meeting at 7:00pm  
Volume #26, Issue #2**

## **Board of Directors**

Past President Joe McVeigh ... 408-249- 9731  
President Tom Allen ..... 408-307- 3196  
Vice President Nigel Roberts .. 408-298- 3723  
Secretary Brent Torcellini ..... 408-475- 7665  
Treasurer Nancy Currier ..... 408-893- 9481  
Newsletter Email– news@scvipssa.org

## **IPSSA Contact Information**

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www.ipssa.com  
10842 Noel Street #107, Los Alamitos CA 90720  
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## **IPSSA Financial Offices**

Cramer and Associates  
clint@cramercpa.com  
Phones 916-863-3107 or 888-391-6012

## **PRESIDENT'S MESSAGE**

I would like to first thank the past board of our chapter for their service. Which as we know is a volunteer work on top of your already busy schedules.

I also would like to thank the new board for volunteering your services. We had our first board meeting and are looking forward to a very productive and enjoyable year.

This is a new year so a reminder we need everybody's help! New Blue cards need to be filled out and turned in ASAP. Everyone knows about the blue card, but it is very important to get them in as fast as you can . Having the cards helps us with setting up sick route for anyone who may need to use the coverage.

As a board our goal is to have all the blue cards in by the April meeting.

As a member we understand and know we need to be at one meeting every quarter. I know it can be tough for all different kinds of reasons and the traffic around here is definitely not making things any easier. I really do appreciate everyone's attendance to the meetings.

The chapter supporters that we get lined up for the meetings come with the highest expectations for a good number of members to present and discuss their products. Remember they are here for our education to keep us at the top of our industry. They are here to not only introduce us to the products or services they provide, but they want to help all of us be as productive and as efficient as possible.

Remember the chapter supporter that is a speaker at our meeting might be the speaker who has the answer to the question for that job that has you stumped!

### **Thursday January 19 2017**

Our general meeting will be hosted by Kirsten Tates of Hasa Fame and John Kies of Elm Distribution fame. They are supplying our dinner.

Kirsten Tates will have product information and a Surprise (early buy program) that might interest you!

John Kies Will give a brief demonstration on repairing Solar panels and some new products.

**Attend and help show your support.**

Remember one meeting every quarter is mandatory, but every meeting is important!

NUTS 'N BOLTS is coming soon! Mark your calendars, April 20th is our annual Nuts 'n bolts meeting. We need to be supportive of not only our chapter at each meeting but it is very important that we show are appreciation to the vendors by attending the April Nuts 'N Bolts meeting.

This meeting is a great time to see all the vendors products that are our chapter supporters . Meet the people who represent these companies and ask any questions you have to better your swimming pool knowledge.

We as a board are going to be working very hard to make this event the highlight of your month. We will have some fun events to win prizes and a grand prize drawing that you won't want to miss a chance at winning.

### **WE NEED YOU AS MEMBERS** to help by attending the Nuts



'n Bolts and inviting any swimming pool friends you know to come and be part of the excitement. If they are not an IPSSA member and they join our IPSSA chapter, you will receive a \$100 referral once they have completed all the new member requirements. But you have to have your name on their referral card to get the \$100. Ask any board member for referral cards.

Beginning this January 19 meeting through the **April 20th Nuts 'n Bolts** event, attending member will receive one ticket for the nightly prize drawing of that meeting. Then a separate ticket will be given for extra chances to win the grand prize at the Nuts 'n Bolts event! You must be present to win the grand prize from the Nuts'n Bolts event.

Just FYI, we will need volunteers for the April Nuts 'n Bolts event to help out with the different things going on. Volunteers can be members or nonmembers, either way the help would be greatly appreciated.

Thank You,

*Tom Allen*

# 39th Annual Western Pool & Spa Show ~ March 9-11, 2017

Seminars & Speakers subject to change or cancellation without notice / CHECK westernshow.com FOR UPDATES OR CHANGES

**THURSDAY, MARCH 9, 2017 / EXHIBIT HOURS 6-9 P.M./OPEN TO THE TRADE ONLY/REGISTRATION REQUIRED / 40+ New Classes**

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
1 P.M. TO 2:45 P.M.	T/S Max-e-Therm Master Temp Heaters, Troubleshooting, Pentair	How to Install Water Features That Work Ron Hetzner, Oreg	Easy Water Chemistry Gloria Wilson HASA	Technical Service Training for In-Floor Cleaning Systems, Jaime Guzman	California Commercial Controls Troy McGinty, Hayward	Service & Retail With the Pool Program Enterprise Jason Wise	Secrets to Algae-Free Pools Todd Wilson	Designing and Troubleshooting Solar Pool Heating Systems, Suntrek Industries	Gas Pool Heaters Installation and Repair, Raypak Clases En Español
3 P.M. TO 3:45 P.M.		Hazardous Material Transport & Your Route Truck, Ron Hetzner	Problems with Pools & Spas for Beginners, Dennis Rettela	Pool & Spa Filtration Concepts & Capabilities and Comparisons Mark Dunlop	UV03 Advanced Water Chemistry Ray Denkwicz Hayward	Introduction to the Advanced Certified Aquatic Energy Auditor Course	Cutting Edge Leak Detection Methods & Structural Repair Solutions Darren Merlob	Solar Pool Heaters Troubleshooting Service and Lessons Learned, Daniel Sizelove	Secrets to Algae Free Pools Evangeline Serrano Clases En Español
4 P.M. TO 4:45 P.M.	Pentair Suction Cleaners	Cement Surfaces Issues & Answers Ed Rock	Billing & Collections Christine Hester	Jandy Pro-Series Web Based Controls Alex S. Krajewski	Bombas de Velocidad Variable y Generadores de Sal Daniel Jazo Clases En Español	Chlorine-Free, Is it for Me? Steve Berens	Good Mastic Installation Richard Dietz Deck-O-Seal	Proper Care of Fiberglass Surfaces Aqua Creations	Business Management Pedro Correa Clases En Español

**FRIDAY, MARCH 10, 2017 / EXHIBIT HOURS 2-6 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 40+ New Classes**

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 A.M. TO 9:45 A.M.	Pentair Lighting	Water Chemistry The Fundamentals John Weber	Salt Systems and How They Function, Bob Trepp	Jandy Pro-Series Gas Fired Pool & Spa Heaters Alex Krajewski	V-Flex & Aqua Naut Series Cleaners Bob Seward	Hot Water Chemistry and Testing Wayne Ivusich	Certified Stain Specialist, Jack's Magic	Introduction to QuickBooks Pedro Correa Clases En Español	Heater Troubleshooting, Carlos Gomez, Pentair Clases En Español
10 A.M. TO 10:45 A.M.	Hydraulics for the Service Pro, Mike Childress, Pentair	Stand Out Online and Win New Customers Jamie Taggart	The Recreational Aquatic Ecosystem and Sphagnum Moss Vance O. Fiegel	Calentadores de Gas Para Piscina y Spa Jandy Pro Series Alex Valdovinos Clases En Español	Hayward Heaters Standard Trade Practices Dan Smith	Certified Aquatic Energy Installer (CAEI) Michael Orr		Electrical Bonding and Grounding, Bill Hamilton	Billing & Collections Christine Hester
11 A.M. TO 12:45 P.M.	Tips & Tricks for the New Pool Professionals, Peter Haverlation	Phosphate & Enzyme Control for Increased Efficiency Harold Evans	Controles Jandy Pro Series Basados en Internet Alex Valdovinos Clases En Español	OmniLogic, Start Up & Upgrading Jason DeBruin			Changes to NEC for 2017 680, Bill Hamilton		Building Modular Custom Slides How to Design, Build & Sell For In-Ground Pools Kathryn Varden
1 P.M. TO 2:45 P.M.	High ETI Temp Heaters Pentair	Advanced Water Chemistry OnBalance	How to Provide Healthy Swimming in Aging Pool Water	Practical Application of UV/Ozone Systems for Residential Pools Richard Holstein					

**SATURDAY, MARCH 11, 2017 / EXHIBIT HOURS 1-6 P.M./OPEN TO THE TRADE ONLY/REGISTRATION REQUIRED / 40+ New Classes**

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 A.M. TO 9:45 A.M.	The Shocking Truth of Electricity & How to	Chemistry 101, Basic Water Chemistry, Terry Arko, SeaKlear	Recreational Water Illnesses Keeping Your Staff and Customers Safe, Roy D. Vore, Ph.D.	Gas Pool Heaters Installation and Repair Raypak Heaters	What's New with Residential Pool Water	Pool Plaster Concepts for Service Professional OnBalance	Intermatic Multi Wave Installation Wiring and Programming	Licencia de Contratista Clases En Español	Hydraulics For the Service Pro, Carlos Gomez, Pentair
10 A.M. TO 11:45 A.M.	Troubleshoot It, Mike Childress, Pentair	Water and Electricity Safety Steve Dunn	Profitable Pool Inspections, Rick English, APSP Builders Education Commission	Heaters 411 Installation Troubleshooting And Repair Alain Francious	The State of Water in CA-How Conservation Effects the Pool Industry, CPSA	Myths of Water Chemistry & Treatment Wayne Ivusich	Plaster Stains & Discolorations Jack's Magic	How a Pool Works Purity Pool Robert Foutz Jr.	Basic Chemistry, Pedro Correa Clases En Español
NOON TO 1:45 P.M.	Commercial Pool Heaters- Installation and Repair Raypak Heaters	Make Your Business Your Success Samantha Larimer	Why am I at Fault? Avoiding the Errors that Resulted in Huge Claims & Lawsuit for Pool Techs	What's In Your Tool Box Besides your Tools? Dennis Chapman	The Hidden Secrets to a Stain Free Pool United Chemical	How to Provide Healthy Swimming in Aging Pool Water Greg Garrett Brett Gereau	Rola-Chem ORP/Ph Controllers & How They Function, Todd Schwab	Millionaire Pool Man Improving Visibility & Profits, Charles Baird	Advanced Chemistry Pedro Correa Clases En Español

LONG BEACH CONVENTION CENTER, 300 E. OCEAN BLVD., LONG BEACH, CALIFORNIA / HALL "C" / Speakers' views are their own and not necessarily those of the Western Pool & Spa Show, Inc.



It's just a fact that more and more commercial and residential customers are requiring that their pool tech show their CPO® certification credentials for risk management and liability purposes. In order to stay ahead and gain market advantage for the future, take advantage of the special price for CPO® certification class that Western Show!

SPECIAL WESTERN SHOW PRICE: \$200.00

# WESTERN Pool & Spa SHOW



## It's your EDUCATION VACATION

Schedule your trip TODAY!

March 9, 10 and 11 2017

Whether you drive or Fly, start planning today!

Your pool any needs the continued education. Check out the classes on the next page.

This weekend will pay for itself!

You will see all Manufactures Reps there with all the new Equipment, and remember to bring all your questions about problems your having with their product.

Remember to enter FREE TRUCK GIVE AWAY,

You can enter once each day.

Register today @

[www.westernshow.com](http://www.westernshow.com)

This could be YOU waiting to be called as the winner of a **BRAND NEW TRUCK...**



## FREE SPRING TRAINING SEMINARS

Tuesday - January 24, 2017  
Sunnyvale Community Center  
550 E. Remington Dr.  
Sunnyvale, CA 94088

Wednesday - January 25, 2017  
Petaluma Community Center  
320 N. McDowell Blvd.  
Petaluma, CA 94954

Thursday - January 26, 2017  
Governors Inn Hotel  
210 Richards Blvd., Sacramento, CA  
95814

**7:30 AM – 12:00 PM**

Continental Breakfast Provided

**Limited Reservations**

**Contact Rick Witt**

[email: rwitt@raypak.com](mailto:rwitt@raypak.com)

[text: 916-715-3470](tel:916-715-3470)

or

Register on line at: [Raypak.com](http://Raypak.com)  
(Pool&Spa/Training)



American Leak Detection	Bill Webb	408-729-5325	ald114@garlic.com	Leak Detection
Baby Barrier	Ben Fiscalini	408-806-2223	kpkicking@yahoo.com	Removable Pool Safety Fence
BCS Rep	Garrett Hawes			
Blake Sales	Ron Eger	360-970-3233	ron.eger@blakesales.net	Manufacturers Rep
Burkett's Pool Plastering	Jason Steenburgh	209-595-6016	burkettjsaason@gmail.com	Pool Remodeling
ChemQuip Inc.	Chris Sanders	510-887-7946	csanders@chemquip.com	Distributor
Davin Cahn Associates	Nate Womack	415-830-1201	<a href="mailto:nate@devincahn.com">nate@devincahn.com</a>	Zeobrite
Easy Care	Jacklin Kitchen			
Elm Distribution	John Kies	916-853-2600	john@elmdistribution.com	Solar Panel Distributor
Fiber Clear	Mark Dunlop	800-594-5120	fiberclearpoolandspafiltration.com	Filtration
Gull Industries	Mike Kennedy	408-293-3523	mike@gullsolar.com	Solar Panel Manufacturer
HASA, Inc.	Kirsten Tates	925-432-3866	ktates@hasapool.com	Pool & Spa Chemical Manufacturer
Hayward Industries, Inc.	Jade Nicole	925-239-9748	<a href="mailto:inicol@haywardnet.com">inicol@haywardnet.com</a>	Pool Equipment Manufacturer
Leisure Supply	Matt Anderson	408-727-8100	<a href="mailto:maanders@kellersupply.com">maanders@kellersupply.com</a>	Distributor
Life Saver Pool Fence	Mark Hinkle	408-779-7922	mark@garlic.com	Removable Pool Safety Fence
Natural Chemistry	Pat Smith	916-899-0915	psmith@naturalchemistry.com	Chemical Manufacturer
Paramount Pool & Spa	John Andersen	925-595-7516	JAnderson@1paramount.com	Pool Equipment Manufacturer
Peninsula Leak Detection	Ryan Arterberry	650-716-9777	ryan@peninsulaleakdetection.com	Leak Detection
Pentair Pool Products	David Lagrimas	209-627-6356	Dave.Lagrimas@pentair.com	Pool Equipment Manufacturer
Pool Covers, Inc.	Cheryl MacLennan	707-386-9106	cmacLennan@poolcoversinc.com	Swimming Pool Safety Covers
Precision Leak Detection	Kevin Brady	925-776-7588	pldinc@comcast.net	Leak Detection
Purity Pool Products	Rich Gross	530-472-3298	rich@puritypool.com	Pool Equipment Manufacturer
RayPak Inc.	Rick Witt	916-715-3470	rwitt@raypak.com	Pool Heater Manufacturer
SCP Distributors	Steve Strauss	408-327-4900	Steve.Strauss@poolcorp.com	Distributor
Scuba Pool Repair	Drew Andersen	408-866-1945	drew@scubapoolrepair.com	Underwater Pool Repair
SunTrek Industries, Inc.	Scott Miner (cell)	925-260-2008	scott@suntreksolar.com (925-372-8983)	Solar Pool Heating, Electricity, Hot Water
Tom's Tile Cleaning	Tom Allen	408-307-3196	allentom92@gmail.com	Tile Cleaning/Glass Bead Blasting
United Chemicals	Jeff Moscoe	707-533-5136		
W R Meadows	Patrick Raney	916-806-8924	<a href="mailto:praney@wrmeadows.com">praney@wrmeadows.com</a>	Deck-O-Seal Manufacturer
Zodiac Pool Systems, Inc.	Nick Woodsen	925-357-7731	Nick.Woodson@zodiac.com	Pool Equipment Manufacturer



**IPSSA Santa Clara - [scvipssa.org](http://scvipssa.org)**  
*(largest chapter in Bay Area)*  
**February 16, 2017**