

Santa Clara Valley IPSSA Newsletter



Next General Membership Meeting
Thursday, January 18, 2018

santaclaraipssa@gmail.com / scvipssa.org

SCP
2036 Martin Ave., Santa Clara, 95050
6:30 PM
Volume #27, Issue #1

Board of Directors

President Tom Allen 408-307- 3196
Vice President Nigel Roberts .. 408-298- 3870
Secretary Brent Torcellini 408-475- 7665
Treasurer Nancy Currier 408-893- 9481
Past President Joe McVeigh ... 408-249- 9731

Newsletter Email– news@scvipssa.org

IPSSA Contact Information

Corporate Office: Vicky Lester
www.ipssa.com
10842 Noel Street #107, Los Alamitos CA 90720
Phone 888-360-9505

IPSSA Financial Offices

Cramer and Associates
clint@cramercpa.com
Phones 916-863-3107 or 888-391-6012

PRESIDENT'S MESSAGE

Happy New Year! We're all starting a new phase in life again, 2018. I wish you much success and the strength and wisdom for any challenge that comes your way.

May you all experience great health and happiness this year. Thank you all for the support and encouragement you have given to myself and the other board members. We really appreciate your support and Kind words.

We ended 2017 with a very pleasant Christmas dinner party. I'd like to thank my board members for all their efforts given towards this event and their time and energy throughout the whole year. Now that we have our "feet wet" we can hope to make this year more productive and enjoyable.

A special thanks to the Chapter Supporters who kindly gave the donations to our party! These gifts were especially a nice touch to the whole event. We have GREAT Chapter Supporters!

Reminder, January's meeting is Thursday, the 18th, 6:30 at SCP in Santa Clara. There will be an earlier time change next month in February. Be alert for this. Look forward to seeing you again!

Stay safe, healthy & productive!

Tom Allen

HAYWARD TRAINING

VS OMNI + MORE

Wednesday, January 17, 2018

Leisure Supply

Santa Clara

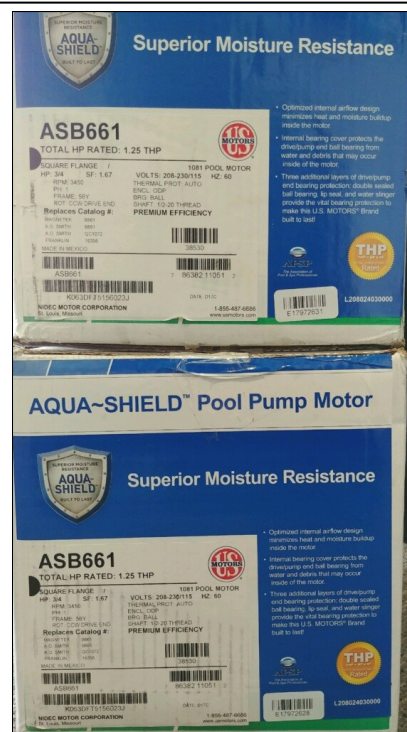
3520 Thomas Road, Santa Clara

9am – 2pm

Contact: Bradley Gilpin

RSVP: 925-628-0638

This week, try to make it!



Pumps For Sale

Bid for these at the meeting.

See Tom

SCV IPSSA Holiday Party



You have probably heard by now, but Chem Quip has recently been acquired by Poolcorp. The sale closed December 29, 2017.

Chem Quip has been in the wholesale pool and spa distribution business in Northern California for over 50 years and the decision to sell was not an easy one to make. Many of you are familiar with Poolcorp and know that they are customer focused and have the resources to provide you with the same or better services as Chem Quip has provided you over the years. As we understand, no major changes are anticipated in the near future and you can expect the same level of daily services from our branches, as the vast majority of Chem Quip employees will continue their employment with Poolcorp.

As for Steve Hubbard, our CFO/Co-CEO, and me, we will not be moving forward with Poolcorp, but would like to take this opportunity to sincerely thank you for your business over those many years. We will miss our daily interactions with you, our valued customer, our employees and our suppliers.

Should you have any questions about your account or how this transaction may affect you, please contact your local Chem Quip branch manager for assistance.

Greg Durkee
President/Co-CEO



Traditional vs Bicarb Pool Start-up

By Kim Skinner

What happens when a new plaster pool is filled with perfectly (LSI) balanced tap water? Surprisingly, regardless of whether it has marble, quartz or pebble aggregate, it dissolves some of the cement material from the paste portion of the plaster surface and causes minor porosity of that surface.

The fact is that new uncured plaster/cement surfaces contain a soluble compound (about 20% of which is calcium hydroxide) that can be dissolved by LSI balanced (and especially by aggressive) fill water. How is that known? It is known by the amount of "plaster dust" that forms throughout the pool, and by the amount the calcium hardness level in the pool water rises.

Wouldn't it be best to use a start-up program that prevents plaster dust and porosity, minimizes calcium loss from the surface, and achieves smoothness, hardness, and density, which helps the plaster look better and last longer? Of course, and it is the Bicarb Start-up program that accomplishes that.

The formation of plaster dust is NOT a natural and **unavoidable** phenomenon when filling new plaster pools. Plaster dust can be **prevented** altogether, as opposed to **causing** it, or **dissolving** it (once formed) with acid or "hot" chemical start-ups. While acid start-ups help darker-colored plaster look good (but not under magnification) for a while, acid start-ups create greater porosity and an etched surface, which in turn, decreases durability, which will likely stain quicker and easier than otherwise.

The onBalance Bicarb Start-up program consists of three essential keys to preventing plaster dust and damage to new plaster:

1. Waiting to start filling for at least six hours after final troweling. The bottom of a pool is usually that last to be finished, and yet receives the fill water first. That can result in a loss of plaster material, greater porosity, and plaster dust. That can result in quicker and easier staining and discoloration of the bowl.
2. Filling with positive LSI water, preferably with +0.5 LSI. For example, water that contains about 200 ppm of alkalinity and 250 ppm of calcium.
3. Using quality plaster material and performing quality plastering workmanship.

The Traditional start-up program, as promoted by the NPC, does not advise against filling pools too soon, nor advise to compound (raise) low calcium and/or low alkalinity fill water before it enters the pool. By the time the pool is filled, the calcium, alkalinity, and pH levels will have

risen higher, before the start-up person even shows up. Waiting to balance bad water after it fills a newly plastered pool is like closing the door when the horse is already out-of-the-barn.

For example, our research has determined that submerging new plaster in water that has a pH of 7.8, with 80 ppm of alkalinity, and 150 ppm of calcium (which is LSI balanced), dissolves some plaster material. Within 24 hours, the pH rises to 8.5 or above, and both the calcium and alkalinity rises by about 15-25 ppm. And that doesn't include the "plaster dust" lying on the bottom!

The LSI rises to at least +0.5 and as high as +1.5. Isn't that evidence that balanced tap water dissolves newly hardened plaster material (calcium hydroxide)? That is because the LSI is designed to predict calcium *carbonate* solubility, but start-up chemistry involves calcium *hydroxide*, which is soluble even in LSI "balanced" water. And filling with aggressive water or performing an acid start is, of course, much worse.

More on this topic in future email "updates."

For a detailed explanation of the Bicarb Start-up, see this link:

<http://www.poolhelp.com/home/onbalance-research/education/the-bicarb-start/>

Comments are welcomed.

Pentair

We are pleased to announce that Pentair recently purchased the assets of Nemato Corp., a maker of commercial water filtration systems and related products.

The strategic purchase of these assets expands our commercial portfolio, and will enable us to provide more complete solutions to our end users and channel partners.

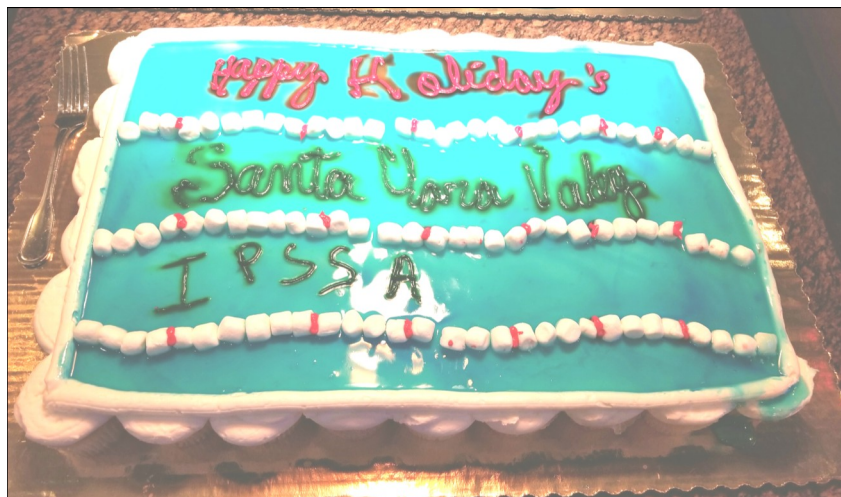
We have a team developing the plan to prioritize and integrate Nemato's products, processes and technologies into Pentair's portfolio as quickly as possible. While there are still some unknowns, we are excited to expand our offering and our commitment remains the same - to deliver the best, most comprehensive solutions to our customers.

As we integrate Nemato's assets, we remain focused on delivering the high-quality products and services you have come to expect from us. We appreciate your ongoing business and look forward to working with you on upcoming projects.

Sincerely,

Jim Drozdowski
Commercial Sales Manager

American Leak Detection	Bill Webb	408-729-5325	ald114@garlic.com	Leak Detection
Baby Barrier	Ben Fiscalini	408-806-2223	kpkicking@yahoo.com	Removable Pool Safety Fence
BCS Rep	Rodney MacDowell	925-222-8557	rodmacsales@gmail.com	Thornburg Enterprises
Blake Sales	Ron Eger	360-970-3233	ron.eger@blakesales.net	Manufacturers Rep
Burkett's Pool Plastering	Jason Steenburgh	209-595-6016	burkettjsaason@gmail.com	Pool Remodeling
ChemQuip Inc.	Steve Strauss	510-274-2916	steve.strauss@chemquip.com	Distributor
Davin Cahn Associates	Nate Womack	415-830-1201	nate@devincahn.com	Zeobrite
Easy Care	Jacklin Kitchen			
Elm Distribution	John Kies	916-853-2600	john@elmdistribution.com	Solar Panel Distributor
Fiber Clear	Mark Dunlop	800-594-5120	fiberclearpoolandspafiltration.com	Filtration
Gull Industries	Mike Kennedy	408-293-3523	mike@gullsolar.com	Solar Panel Manufacturer
HASA, Inc.	Brian Rivera	925-997-3640	brivera@hasapool.com	Pool & Spa Chemical Manufacturer
Hayward Industries, Inc.	Paul Cruddas	415-515-9982	pcruddas@haywardnet.com	Pool Equipment Manufacturer
Leisure Supply	Matt Anderson	408-727-8100	maanders@kellersupply.com	Distributor
Life Saver Pool Fence	Mark Hinkle	408-779-7922	mark@garlic.com	Removable Pool Safety Fence
Natural Chemistry	Pat Smith	916-899-0915	psmith@naturalchemistry.com	Chemical Manufacturer
Paramount Pool & Spa	John Andersen	925-595-7516	Janderson@1paramount.com	Pool Equipment Manufacturer
Peninsula Leak Detection	Ryan Arterberry	650-716-9777	ryan@peninsulaleakdetection.com	Leak Detection
Pentair Pool Products	David Lagrimas	209-627-6356	Dave.Lagrimas@pentair.com	Pool Equipment Manufacturer
Pool Covers, Inc.	Cheryl MacLennan	707-386-9106	cmacLennan@poolcoversinc.com	Swimming Pool Safety Covers
Precision Leak Detection	Kevin Brady	925-776-7588	pldinc@comcast.net	Leak Detection
Purity Pool Products	Rich Gross	530-472-3298	rich@puritypool.com	Pool Equipment Manufacturer
RayPak Inc.	Rick Witt	916-715-3470	rwitt@raypak.com	Pool Heater Manufacturer
SCP Distributors	Kyle Beddo	408-327-4900	Kyle.beddo@poolcorp.com	Sales Center Manager
SCP Distributors	Tommy Bryant	408-327-4900	Thomas.bryant@scppool.com	Assistant Sales Center Mgr
Scuba Pool Repair	Drew Andersen	408-866-1945	drew@scubapoolrepair.com	Underwater Pool Repair
SunTrek Industries, Inc.	Scott Miner (cell)	925-260-2008	scott@suntreksolar.com (925-372-8983)	Solar Pool Heating, Electricity, Hot Water
Tom's Tile Cleaning	Tom Allen	408-307-3196	ta@tomstilecleaning.com	Tile Cleaning/Glass Bead Blasting
United Chemicals	Jeff Moscoe	707-533-5136	J.moscoe@unitedchemicalscorp.com	
W R Meadows	Patrick Raney	916-806-8924	praney@wrmeadows.com	Deck-O-Seal Manufacturer
Zodiac Pool Systems, Inc.	Nick Woodson	925-357-7731	Nick.Woodson@zodiac.com	Pool Equipment Manufacturer
Zodiac Pool Systems, Inc.	Jade Nicol	408-250-7000	Jade.nicol@zodiac.com	Pool Equipment Manufacturer



IPSSA Santa Clara
scvipssa.org
(largest chapter in Bay Area)

Happy Holidays 2017-2018