

Santa Clara Valley IPSSA Newsletter



**Next General Membership Meeting
Thursday, April 18, 2019**

santaclaraipssa@gmail.com / scvipssa.org

Meeting Location

Starts at 5:00pm
Scuba Pool Repair
800 Cristich Lane, Campbell

Volume #28, Issue 2

Board of Directors

President: Fred Doering.....408-685-8078

Vice President: Nigel Roberts ..408-298-3870

Secretary: Filberto Ruvalcaba .408-838-2813

Treasurer: Jose Olivera408-225-8204

Past President: Joe McVeigh ...408-249-9731

Newsletter Email– news@scvipssa.org

IPSSA Contact Information

Corporate Office: Vicky Lester
www.ipssa.com
10842 Noel Street #107, Los Alamitos CA 90720
Phone 888-360-9505

IPSSA Financial Offices

Cramer and Associates
clint@cramercpa.com
Phones 916-863-3107 or 888-391-6012

President's Message

This Thursday evening is our chapter's Nuts N Bolts table top event. I know the Warrior game starts at 7:30 and that we are all busy preparing our pools for the upcoming summer swim season. **HOWEVER**, we have 15 national, regional and local vendors presenting their wares, a raffle ticket will be drawn every 15 minutes for prizes, a large silent auction with many valuable items for bid (please bring your checkbook or cash).



Dinner will be served AND plenty of camaraderie. We're expecting a hundred people, but it just won't be the same without you.



The Board will also be giving each Santa Clara member who attends a "Get Out of Jail," Free card. This card can be used by our members to miss ALL 3 meeting in a quarter and not get fined. So in effect, you can get credit for 2 quarters worth of meetings just by attending this event.

Hope to see you Thursday,

Fred Doering

Meeting March 5, 2018

Re; SCE 2019 Consumer Instant Rebate By Bob Nichols

Late February 2019 we became aware of the Southern California Edison 2019 consumer instant rebate program and that the rebate program did not include Truck and Toolbox multi-speed pump installers, as it had in the past.

Upon learning of the situation Terry Snow, Chairman of the IPSSA Government Relations committee contacted local members of the committee in order to form a plan to protest the exemption of qualified retail installers to participate in the instant rebate program.

We drafted an email to the director of SCE that handles the SCE rebate program. SCE responded rapidly with an invitation for IPSSA to form a delegation of stakeholders to meet and discuss our concerns with the 2019 rebate program.

On Tuesday, March 5th we met with SCE personnel at their Rosemead facility. Present at the meeting were invited manufacturer representatives from Hayward, Pentair and Zodiac. Pool Corp was present to offer distribution support to IPSSA. Jerry Wallace from CPSA was invited and attended.

After some Q&A the delegation got right to business in an all-out effort to convince SCE that the qualified retail pump installer must be included if their rebate program, if it is to be as successful as the CPUC expects it to be in 2019. SCE director, Larry Tabizon, managed the meeting in a professional problem-solving manner with a great deal of success.

For the most part SCE was not fully aware as to how the swimming pool retail business is organized. The delegation worked hard to outline how product moves from manufacturer to consumer. We felt confident that SCE now understands just how important the Truck and Toolbox retailer is to the success of multi-speed pump installation.

(Continued on page 2)



Polaris QUATTRO SPORT

AVAILABLE NOW!

NEW!



The **NEW** Polaris Quattro Sport aggressively climbs walls and brushes the waterline. Powered by a booster pump, this pressure-side cleaner features a large capacity easy-clean canister with dual-stage filtration to collect both fine and large debris.



ACTIVE BRUSHING

Attacks fine, stuck-on debris.



AGGRESSIVE WALL-CLIMBING

4WD agility enables advanced cleaning of the floors, walls and waterline.



LARGE CAPACITY DEBRIS CANISTER

No-mess cleaning – simply remove the canister, shake and spray.

From Page 1

SCE 2019 Consumer Instant Rebate

There was some discussion on the SCE's website marketplace and, we, for the most part came away from the table with little expectation that this platform will change. But there may be some improvements that will assist the SCE certified installer in participating in the rebate program. Incidentally, the marketplace platform is on all California IOU websites.

Everyone in the delegation had a great deal to offer SCE in support of IPSSA's effort to convince them to include Truck and Toolbox retail installers in the program.

As of this writing, we are waiting for SCE to digest the vast amount of information presented to them and come to a final decision on improvement of their 2019 Instant Rebate program.

On a personal note, this was the first time that all bodies of the industry have combined their efforts since the 2009 IPSSA Energy Conference. I am hopeful that at some point there can be a delegation of manufacturing, distribution, retail and service that can come together from time to time and discuss industry issues on a level playing field. Honestly discussing the state of the industry as a group working to inform, teach, protect and improve our chosen field can only be to everyone's benefit.

Please see photo on page 4

IPSSA SANTA CLARA CHAPTER'S 31ST ANNUAL



Nuts 'n Bolts

Thursday,

April 18th

5:00 p.m. – 8:30 p.m.

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists as they showcase their companies and products. Learn about new products to help you make more money!

Bring your
check book for
the auction

Food

**DINNER WILL
BE CATERED**

Prizes



NEW LOCATION

**Scuba Pool Repair
800 Cristich Lane
Campbell, CA**

CONTACT: fredoering@gmail.com

NOTE: Event is open to all Pool & Spa Service Techs (NOT OPEN TO THE PUBLIC)

Company	Contact	Phone	Email
American Leak Detection	Bill Webb	408-729-5325	ald114@garlic.com
Blake Sales	Brian Duyanovich	916-529-0806	bduyavich@blakesales.net
Blueray XL	Chris Galvan	714-497-8822	Chrisg@bluerayxl.com
Chemquip—SCP	Laura Minert	925-250-7206	Laura.minert@poolcorp.com
Elm Distribution	John Kies	916-853-2600	john@elmdistribution.com
HASA	Brian Rivera	925-997-3640	brivera@hasapool.com
Hayward	Alex Capous	415-515-9982	acapous@hayward.com
Leisure / Keller Supply	Johnny Vasquez	408-727-8100	jvasquez@kellersupply.com
Lifesaver Pool Fence	Mark Hinkle	408-779-7922	Mark@garlic.com
Pentair	David Lagrimas	209-627-6356	Dave.Lagrimas@pentair.com
Pool Covers Inc	Cheryl Maclennan	707-386-9106	cmaclennan@poolcoversinc.com
Purity Pool	Rich Gross	530-472-3298	rich@puritypool.com
Raypak	Matt Anderson	916-767-8185	Matt.Anderson@raypak.com
SCP Distributers	Kevin Brown	408-327-4900	kevin.brown@poolcorp.com
Scuba Pool Repair	Patrick Bagg	408-866-1945	office@scubapoolrepair.com
United Chemical	Jeff Moscoe	707-533-5136	J.moscoe@unitedchemicalscorp.com
W.R. Meadows	Patrick Raney	916-806-8924	praney@wrmeadows.com
Zodiac	Jade Nicol	408-250-7000	jade.nicol@zodiac.com



(Pictured from left to right: Fred Manno - Hayward, Terry Snow - IPSSA, Jerry Wallace - CPSSA, Mike Giddens - Zodiac, Ron Newman - Pentair, Robert Rankin - PoolCorp, Aaron Grimes - Pentair, Larry Tabizon - Edison)