

Santa Clara Valley IPSSA Newsletter



Next General Membership Meeting
Thursday, March 21, 2019

santaclaraipssa@gmail.com / scvipssa.org

Meeting Location
SCP: 2036 Martin Ave.
Santa Clara
Starts at 6:30

Volume #28, Issue 1

Board of Directors

President: Fred Doering.....408-685-8078

Vice President: Nigel Roberts ..408-298-3870

Secretary: Filberto Ruvalcaba .408-838-2813

Treasurer: Jose Olivera408-225-8204

Past President: Joe McVeigh ...408-249-9731

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IPSSA Contact Information

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President's Message

Looking at the calendar it says it's springtime, no matter what the weatherman says. I think we're all hoping for some drier weather so we can get our filter cleans finished before the swim season begins.

The Western Pool and Spa Show is March 21st – 23rd in Long Beach, if you are going maybe I'll see you there. I'm hoping to find some speakers for our future meetings. Since I won't be able to go to all the educational conferences, if you find one you think would interest our group, please send me an email and I'll follow up to see if they are interested in coming up north to address our group.

The chapter's largest fundraiser of the year is our annual Nuts 'n Bolts tabletop. This year's event is held on April 18th at Scuba Pool Repair in Campbell. Please mark your calendar now to attend this show as we are expecting over 15 vendors to show their newest innovations. We'll have food, drinks, a silent auction and the Board has promised some terrific raffle prizes. Remember, you must be present to win.

This month's meeting is at SCP and our speaker is Will Fassler from Spear's Manufacturing who will be giving us some terrific tips on how to properly use their products.

IPSSA's Volunteer Spotlight Feature

IPSSA's newly launched Volunteer Spotlight feature puts our amazing volunteers front and center in the IPSSA Community! We want to use this unique opportunity to thank the wonderful individuals that continuously donate their time and energy to help IPSSA and the pool and spa industry thrive. We encourage all IPSSA members to connect with these star volunteers to let them know about the Spotlight. To be featured in our next Volunteer Spotlight, in the IPSSAN, Face Book and You

Tube email your picture, pictures of any information that supports the spotlight, and answer a few questions.

Forward to info@ipssa.com.

1. Tell us about yourself
2. Tell us about your volunteer experience with IPSSA. Project in the past that would be featured as a spotlight.
3. Why did you decide to become a volunteer
4. How has volunteering impacted your career
5. How has being involved with IPSSA made a difference in your community or outreach to the public

Southern California Edison (SCE) Pool Pump

Rebate Program Controversy

The Current Issue

Southern California Edison has enacted controversial changes to their swimming pool pump rebate program for 2019. They have moved to an in-store rebate at qualified retailers and those qualified retailers are listed on their website. The list is 100% populated with Leslie's retail stores in the SCE service area. It seems, this constitutes an unfair business practice and creates a highly tilted playing field in favor of only Leslie's Pool Supply retail locations.

Many installers have previously participated in the program as the SCE website has a "marketplace" link which allows consumers to shop for variable speed pumps. In addition, many of the VSP manufacturers are downsizing their warranties on pumps purchased over the internet. This is another problem for the industry in CA, and a disservice to the consumers of the 2019 program.

What is CPSA Doing About it?

CPSA has been working on this issue the last few weeks and we are taking a multi-pronged approach to resolution.

- We have partnered with local **IPSSA leadership** in communicating our concerns directly to SCE, including shortfalls, ramifications, and potential solutions.
- CPSA Government Relations Director, John Norwood, has been in contact with the upper levels of management at SCE as well as their government relations staff in Sacramento.
- We have consulted with other industry leaders for feedback and action.

There is momentum building towards a meeting, possibly next week, with the SCE program administrators. We are looking forward to making this meeting happen and helping SCE revise their 2019 program into something that will benefit the entire industry, the consuming public, and the desired saving in energy consumption.

We will continue to keep you updated as we learn more. We are here to serve your needs

Jerry Wallace

Chair, CPSA Board of Directors

Article was submitted by Joe McVeigh

IPSSA SANTA CLARA CHAPTER'S 31ST ANNUAL



Nuts 'n Bolts

Thursday,

April 18th

5:00 p.m. – 8:30 p.m.

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists as they showcase their companies and products. Learn about new products to help you make more money!

Bring your
check book for
the auction

Food

**DINNER WILL
BE CATERED**

Prizes



NEW LOCATION

**Scuba Pool Repair
800 Cristich Lane
Campbell, CA**

CONTACT: fredoering@gmail.com

NOTE: Event is open to all Pool & Spa Service Techs (NOT OPEN TO THE PUBLIC)

Company	Contact	Phone	Email
American Leak Detection	Bill Webb	408-729-5325	ald114@garlic.com
Blake Sales	Brian Duyanovich	916-529-0806	bduyavich@blakesales.net
Blueray XL	Chris Galvan	714-497-8822	Chrisg@bluerayxl.com
Chemquip—SCP	Laura Minert	925-250-7206	Laura.minert@poolcorp.com
Elm Distribution	John Kies	916-853-2600	john@elmdistribution.com
HASA	Brian Rivera	925-997-3640	brivera@hasapool.com
Hayward	Alex Capous	415-515-9982	acapous@hayward.com
Leisure / Keller Supply	Johnny Vasquez	408-727-8100	jvasquez@kellersupply.com
Lifesaver Pool Fence	Mark Hinkle	408-779-7922	Mark@garlic.com
Pentair	David Lagrimas	209-627-6356	Dave.Lagrimas@pentair.com
Pool Covers Inc	Cheryl Maclennan	707-386-9106	cmaclennan@poolcoversinc.com
Purity Pool	Rich Gross	530-472-3298	rich@puritypool.com
Raypak	Matt Anderson	916-767-8185	Matt.Anderson@raypak.com
SCP Distributers	Kevin Brown	408-327-4900	kevin.brown@poolcorp.com
Scuba Pool Repair	Patrick Bagg	408-866-1945	office@scubapoolrepair.com
United Chemical	Jeff Moscoe	707-533-5136	J.moscoe@unitedchemicalscorp.com
W.R. Meadows	Patrick Raney	916-806-8924	praney@wrmeadows.com
Zodiac	Jade Nicol	408-250-7000	jade.nicol@zodiac.com

Sick Route Card - Click on the card to fill it out!

DATE _____

Your Name _____ Spouse's Name _____
Home Address _____ City _____ Zip _____ Phone _____
Company Name _____
Company Address _____ City _____ Zip _____ Phone _____
Contact Person _____ Phone _____
Location of Sick Route Cards _____

Cities where you provide service and the number of service accounts in each city.

City	Zip Code	Quantity	City	Zip Code	Quantity

This card must be updated every 6 months.
SR2-1295



Nothing surprises the pool tech!